



CIN: L17117MH1925PLC001208

Registered Office: Plot No. 156/H. No.2, Village Zadgaon, Ratnagiri - 415 612, Maharashtra
Tel.: 02352-232514, Fax: 02352-232513

Email: corp.secretarial@raymond.in, Website: www.raymond.in

NOTICE

93RD ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN THAT THE NINETY THIRD ANNUAL GENERAL MEETING OF THE MEMBERS OF RAYMOND LIMITED WILL BE HELD ON SATURDAY, JUNE 2, 2018 AT 11.00 A.M. AT THE REGISTERED OFFICE OF THE COMPANY AT PLOT NO.156/H.NO.2, VILLAGE ZADGAON, RATNAGIRI - 415 612, MAHARASHTRA TO TRANSACT THE FOLLOWING BUSINESS:

ORDINARY BUSINESS:

1. To consider and adopt:
 - a) the Audited Standalone Financial Statements of the Company for the Financial Year ended March 31, 2018 and the Reports of the Board of Directors and Auditors thereon; and
 - b) the Audited Consolidated Financial Statements of the Company for the Financial Year ended March 31, 2018 and the Report of Auditors thereon.
2. To declare dividend on Equity Shares.
3. To appoint a Director in place of Mr. H. Sunder (DIN: 00020583), who retires by rotation and, being eligible, offers himself for re-appointment.
4. To ratify the appointment of Statutory Auditors of the Company and to fix their remuneration and, if thought fit, to pass with or without modification(s), the following Resolution as an **Ordinary Resolution**:

“RESOLVED THAT pursuant to the provisions of Sections 139, 142 and other applicable provisions, if any, of the Companies Act, 2013 (the Act) read with the Companies (Audit and Auditors) Rules, 2014 (the Rules), (including any statutory modification(s) or re-enactment(s) thereof for the time being in force) the Company hereby ratifies the appointment of Messrs Walker Chandiook & Co. LLP, Chartered Accountants, registered with the Institute of Chartered Accountants of India vide registration number 001076N/N500013 as the Statutory Auditors of the Company to hold office from the conclusion of this Meeting till the conclusion of next Annual General Meeting on such remuneration plus applicable taxes and out of pocket expenses, as may be mutually agreed upon by the Board of Directors and Statutory Auditors; and

RESOLVED FURTHER THAT the Board of Directors of the Company (including any Committee thereof) and /or Mr. Thomas Fernandes, Company Secretary be and are hereby severally authorized to do all such acts and take all such steps as may be considered necessary, proper or expedient to give effect to this Resolution.”

SPECIAL BUSINESS:

5. Approval of Cost Auditor’s remuneration:

To consider and if thought fit, to pass with or without modification(s), the following Resolution as an **Ordinary Resolution**:

“RESOLVED THAT pursuant to the provisions of Section 148 and other applicable provisions, if any, of the Companies Act, 2013, read with the Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force), Messrs R. Nanabhoy & Co., Cost Accountants, (Firm Registration Number 000010), appointed by the Board of Directors of the Company to conduct the audit of the cost records of the Company’s Textile units, be paid a remuneration, for the Financial Year ending March 31, 2019, amounting to ₹4,00,000 (Rupees Four Lakh Only) plus applicable taxes and reimbursement of out of pocket expenses incurred by them in connection with the aforesaid audit.”

6. Authorize Borrowings by way of Issuance of Non-Convertible Debentures/Bonds/ Other Instruments:

To consider and if thought fit, to pass with or without modification(s), the following Resolution as a **Special Resolution**:

“RESOLVED THAT pursuant to the provisions of Sections 42, 71 and other applicable provisions, if any, of the Companies Act, 2013 read with the Companies (Prospectus and Allotment of Securities) Rules, 2014 and the Companies (Share Capital and Debentures) Rules, 2014, and subject to all the applicable laws and Regulations, including but not limited to the SEBI (Issue and Listing of Debt Securities) Regulations, 2008, the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force) and subject to the provisions of the Memorandum and Articles of Association of the Company, consent of the Company be and is hereby accorded to the Board of Directors (hereinafter referred to as the “Board”, which term shall be deemed to include any Committee of the Board constituted to exercise its powers, including the powers conferred by this Resolution) to borrow from time-to-time by making an offer(s) or invitation(s) to subscribe or issuance of Non-Convertible Debentures (NCD)/ Bonds/ Other instruments, whether secured or unsecured, listed and/ or unlisted, on private placement basis, in one or more

tranches, such that the total amount does not exceed ₹750 Crore (Rupees Seven Hundred Fifty Crore Only) during a period of one year from the date of passing of this Resolution on such terms and conditions as the Board may from time to time determine and consider proper and that the said borrowing shall be within the overall borrowing limits of the Company as may be approved by the Members from time-to-time; and

RESOLVED FURTHER THAT the Board of Directors of the Company and / or Mr. Thomas Fernandes, Company Secretary be and are hereby severally authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this Resolution."

7. Payment of remuneration to Mr. Gautam Hari Singhania, Chairman and Managing Director for the period from July 1, 2017 to June 30, 2019:

To consider and, if thought fit, to pass with or without modification(s), the following Resolution as a **Special Resolution:**

"RESOLVED THAT pursuant to the provisions of Sections 196, 197 and 198 read with Schedule V and other applicable provisions, if any, of the Companies Act, 2013 (hereinafter referred to as the "Act") and the Rules framed thereunder, (including any statutory modifications or re-enactment thereof, for the time being in force) and the Articles of Association of the Company and subject to such other approvals as may be necessary, the approval of the Members be and hereby accorded for the payment of the remuneration to Mr. Gautam Hari Singhania (DIN: 00020088), Chairman and Managing Director, for the remaining period of two years viz., from July 1, 2017 to June 30, 2019, which shall in no case exceed ten percent of the Net Profits of the Company to all Executive Directors, if applicable;

RESOLVED FURTHER THAT the terms of remuneration as set out in the Explanatory Statement of this Resolution shall be deemed to form part hereof and in the event of any inadequacy or absence of profits in any financial year or years, the aforementioned remuneration comprising salary, perquisites and benefits approved herein be continued to be paid as minimum remuneration to the Chairman and Managing Director, subject to such other approvals as may be necessary;

RESOLVED FURTHER THAT save and except as aforesaid, the Special Resolution approved and passed by the Members vide postal ballot dated July 25, 2014 with respect to the appointment of Mr. Gautam Hari Singhania, as Chairman and Managing Director shall continue to remain in full force and effect; and

RESOLVED FURTHER THAT the Board of Directors of the Company (including any Committee of Directors) be and is hereby authorised to vary and/or revise the remuneration of Mr. Gautam Hari Singhania as Chairman and Managing Director within the overall limits under the Act and to do all such acts, deeds and things and execute all such documents, instruments

and writings as may be required and to delegate all or any of its powers herein conferred to any Committee of Directors to give effect to the aforesaid Resolution."

Registered Office: By Order of the Board of Directors
 Plot No. 156/H. No.2, **For Raymond Limited**
 Village Zadgaon,
 Ratnagiri - 415 612,
 Maharashtra

Dated: April 24, 2018
Place: Mumbai

Thomas Fernandes
Director – Secretarial &
Company Secretary
Membership No.: F3558

Notes:

1. The Explanatory Statement setting out material facts, pursuant to Section 102 of the Companies Act, 2013, in respect of the Special Businesses under Item Nos. 5 to 7 of the accompanying Notice is annexed hereto.
2. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. A person can act as proxy on behalf of Members not exceeding fifty (50) in number and holding in the aggregate not more than ten percent (10.00%) of the total share capital of the Company carrying voting rights. A Member holding more than ten percent (10.00%) of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person cannot act as a proxy for any other person or Shareholder. Proxies in order to be effective, should be deposited at the Registered Office of the Company, duly completed and signed, not less than forty eight hours before the commencement of the Meeting. Proxies submitted on behalf of the Companies, Societies etc., must be supported by an appropriate resolution/authority, as applicable. A Proxy Form is annexed to this Notice.
3. Corporate Members are required to send a certified true copy of the Board Resolution, pursuant to Section 113 of the Companies Act, 2013, authorizing their representatives to attend and vote on their behalf at the Meeting.
4. Members, Proxies and Authorised Representatives are requested to bring to the Meeting, the Attendance Slip enclosed herewith, duly completed and signed mentioning therein details of their DP ID and Client ID/ Folio No. Duplicate Attendance Slip or copies of the Report and Accounts will not be made available at the Annual General Meeting ("AGM") venue.
5. A brief resume of each of the Directors proposed to be re-appointed at this AGM, nature of their expertise in specific functional areas, names of companies in which they hold directorship and membership / chairmanships of Board Committees, shareholding and relationship between directors inter se as stipulated

- under Regulation 36 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and other requisite information as per Clause 1.2.5 of Secretarial Standards-2 on General Meetings, are provided in **Annexure 1**.
6. Relevant documents referred to in the accompanying Notice and in the Explanatory Statement are open for inspection by the Members at the Company's Registered Office and at Company's office at Sapphire Building, Secretarial Dept., Pokhran Road No. 1, Jekegram, Thane - 400 606 on all working days (except Saturdays, Sundays and Public Holidays) between 11.00 a.m. to 1.00 p.m. up to the date of this AGM and also at the AGM.
 7. The Register of Members and Share Transfer Books of the Company will remain closed from May 24, 2018 to June 2, 2018 (both days inclusive), for determining the names of Members eligible for dividend on Equity Shares, if declared at the AGM.
 8. The dividend on Equity Shares, if declared at the AGM, will be payable on or after June 2, 2018 to those Members:
 - (a) whose names appear as Members in the Register of Members of the Company after giving effect to valid share transfers in physical form lodged with the Company/ Registrar and Transfer Agent ("RTA") of the Company on or before May 23, 2018; and
 - (b) whose names appear as Beneficial Owners in the list of Beneficial Owners as on May 23, 2018 furnished by National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) for this purpose.
 9. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to the Depository Participants with whom they maintain their demat accounts. Members holding shares in physical form should submit their PAN to the RTA of the Company/Company.
 10. Electronic copy of the Annual Report for FY 2017-18 is being sent to all the Members whose email IDs are registered with the Company/Depository Participant(s) for communication purposes, unless any Member has requested for a physical copy of the same. For Members who have not registered their email address, physical copies of the Annual Report for FY 2017-18 are being sent in the permitted mode. Members are requested to support Green initiative by registering/ updating their e-mail addresses with the Depository participant (in case of shares in dematerialized form) or with Link Intime India Private Limited (in case of shares held in physical form).
 11. Electronic copy of the Notice of the 93rd AGM of the Company *inter alia* indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent to all the Members whose email IDs are registered with the Company/Depository Participant(s) for communication purposes unless any Member has requested for a physical copy of the same. For Members who have not registered their email address, physical copies of the Notice of the 93rd Annual General Meeting of the Company *inter alia* indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent in the permitted mode.
 12. Members may also note that the Notice of the 93rd AGM and the Annual Report for FY 2017-18 will also be available on the Company's website www.raymond.in for their download and also on the website of Central Depository Services (India) Limited viz. www.evotingindia.com. The physical copies of the aforesaid documents will also be available at the Company's Registered Office for inspection during normal business hours on working days. Even after registering for e-communication, Members are entitled to receive such communication in physical form, upon making a request for the same by post free of cost. For any communication, the Members may also send requests to the Company's email id: corp.secretarial@raymond.in.
 13. All unclaimed dividends up to the final dividend for FY 2007-08 paid by the Company have been transferred to Investor Education and Protection Fund ('said Fund') of the Central Government. No dividend was declared for FY 2008-09 and FY 2009-10 by the Company. Pursuant to the provisions of the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, the Company has uploaded the details of the unpaid and unclaimed amounts lying with the Company on the website of the Company (www.raymond.in), as also on the website of the Ministry of Corporate Affairs (www.mca.gov.in). Unclaimed dividend for the FY 2010-11 will fall due for transfer to the said Fund on July 13, 2018. Those Members, who have not encashed their dividends for the FY 2010-11, are requested to claim it from the RTA of the Company immediately. Those Members who have not so far claimed their dividend for the subsequent financial years are also advised to claim it from the Company or the RTA of the Company.
 14. Pursuant to the provisions of Section 124(6) of the Companies Act, 2013 and the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, ("Rules") as amended from time to time all equity shares of the Company on which dividend has not been paid or claimed for seven consecutive years or more as on July 12, 2018 shall be transferred by the Company to Investor Education and Protection Fund ("IEPF"). The Company has also written to the concerned Shareholders intimating them their particulars of the equity shares due for transfer. These details are also available on the Company's website www.raymond.in. Shareholders are requested to claim the dividend on these equity shares latest by July 12, 2018 to avoid aforesaid transfer of shares. No claim shall lie against the Company in respect of

these equity shares post their transfer to IEPF. Upon transfer, the Shareholders will be able to claim these equity shares only from the IEPF Authority by making an online application the details of which are available at www.iepf.gov.in.

15. All correspondence including share transfer documents should be addressed to the RTA of the Company viz. Link Intime India Private Limited, C-101, 247 Park, L.B.S Marg, Vikhroli (West), Mumbai – 400083, Tel:022-49186000, e-mail: raymond@linkintime.co.in.

16. The cut-off date for the purpose of determining the Members eligible for participation in remote e-voting (e-voting from a place other than venue of the AGM) and voting at the AGM is May 26, 2018. Please note that Members can opt for only one mode of voting i.e., either by voting at the meeting or remote e-voting. If Members opt for remote e-voting, then they should not vote at the Meeting and vice versa. However, once an e-vote on a resolution is cast by a Member, such Member is not permitted to change it subsequently or cast the vote again. Members who have cast their vote by remote e-voting prior to the date of the Meeting can attend the Meeting and participate in the Meeting, but shall not be entitled to cast their vote again.

17. A route map showing directions to the venue of the 93rd AGM is given at the end of this Notice as per the requirement of the Secretarial Standards-2 on “General Meetings”.

18. Voting through electronic means:

Pursuant to Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 and Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, the Company is pleased to provide its Members the facility of remote e-voting to exercise their right to vote at the 93rd AGM. The business may be transacted through e-voting services rendered by Central Depository Services (India) Limited (CDSL).

The Board has appointed Mr. Ashish Bhatt, Practicing Company Secretary as the Scrutinizer to scrutinize the remote e-voting and the voting process at the AGM in a fair and transparent manner.

The instructions to Members for voting electronically are as under:

- (I) The voting period begins on Wednesday, May 30, 2018 at 10.00 a.m. and ends on Friday, June 1, 2018 at 5.00 p.m. During this period, shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of May 26, 2018, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (II) Members holding shares in physical or in demat form as on May 26, 2018, shall only be eligible for e-voting.

- (III) The shareholders should log on to the e-voting website www.evotingindia.com.
- (IV) Click on Shareholders/Members.
- (V) Now Enter your User ID
 - a. For CDSL: 16 digits beneficiary ID,
 - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
 - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (VI) Next enter the Image Verification as displayed and Click on Login.
- (VII) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- (VIII) If you are a first time user follow the steps given below:

For Members holding shares in Demat Form and Physical Form	
PAN	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders). Members who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number which is printed on Attendance Slip indicated in the PAN field.
Dividend Bank Details OR Date of Birth	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login. If both the details are not recorded with the depository or company, please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (V).

- (IX) After entering these details appropriately, click on “SUBMIT” tab.
- (X) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach ‘Password Creation’ menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any

other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.

- (XI) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (XII) Click on the EVSN of Raymond Limited.
- (XIII) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (XIV) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (XV) After selecting the Resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (XVI) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (XVII) You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- (XVIII) If Demat account holder has forgotten the changed login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (XIX) Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play store. Apple and Windows phone users can download the app from the App store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.

(XX) Note for Non – Individual Shareholders and Custodians:

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.
- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
- After receiving the login details, a compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
- The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the Scrutinizer to verify the same.

(XXI) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com, under 'Help' section or write an email to helpdesk.evoting@cdslindia.com.

(XXII) The results declared along with the Scrutinizer's Report shall be placed on the Company's website www.raymond.in and on website of CDSL e-Voting www.evotingindia.com within two days of the passing of the Resolutions at the Annual General Meeting of the Company and will also be communicated to BSE Limited and National Stock Exchange of India Limited, where the shares of the Company are listed.

EXPLANATORY STATEMENT IN RESPECT OF THE SPECIAL BUSINESSES PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

Item No. 5

The Board of Directors at its Meeting held on April 24, 2018, upon the recommendation of the Audit Committee, approved the appointment of Messrs R. Nanabhoy & Co., Cost Accountants, to conduct the audit of the Cost records of the Company's Textile units on a remuneration of ₹4,00,000 (Rupees Four Lakh Only) (excluding all applicable taxes and reimbursement of out of pocket expenses) for the financial year ending March 31, 2019.

In terms of the provisions of Section 148 of the Companies Act, 2013 read with Rule 14 of the Companies (Audit and

Auditors) Rules, 2014, (as amended or re-enacted from time to time) the remuneration as mentioned above, payable to the Cost Auditor is required to be ratified by the Members of the Company. Accordingly, the Members are requested to ratify the remuneration payable to the Cost Auditors for the financial year ending March 31, 2019, as set out in the Ordinary Resolution for the aforesaid services to be rendered by them.

None of the Directors and / or Key Managerial Personnel of the Company and their relatives is concerned or interested, financial or otherwise, in the said Resolution.

The Board of Directors recommends the Ordinary Resolution set out at Item No.5 of the Notice for approval by the Members.

Item No. 6

The Company at its Annual General Meeting held on June 5, 2017 had sought approval from the Members to borrow funds by way of issuance of Non-Convertible Debentures (NCDs)/Bonds/Other Instruments, whether secured or unsecured, listed and / or unlisted, on private placement basis for an amount not exceeding ₹750 Crore (Rupees Seven Hundred Fifty Crore Only) during one year from the date of passing the Resolution i.e. June 5, 2017.

In order to give the Company flexibility to manage its borrowing program commensurate with its growth and expansion, the Company proposes to pass a suitable enabling Resolution again to allow the Company to offer NCDs/Bonds/Other instruments not exceeding ₹750 Crore (Rupees Seven Hundred Fifty Crore Only) during the period of one year from the date of passing of the Special Resolution set out at Item No. 6, on a private placement basis at an interest rate that will be determined by the prevailing money market conditions at the time of the borrowing. NCDs/Bonds/Other instruments issued on private placement basis are a significant and cost effective source of borrowings for corporates and your Company would like to avail this option as well.

The limit proposed at Item No. 6 excludes the existing borrowing of the Company by way of NCDs/Bonds/Other instruments.

In terms of the provisions of Section 42 of the Companies Act, 2013 read with the Companies (Prospectus and Allotment of Securities) Rules, 2014 ("the Rules"), a Company offering or making an invitation to subscribe to NCDs/Bonds/Other instruments on a private placement basis, is required to obtain prior approval of its Members by way of a Special Resolution.

The approval of the Members is being sought by way of a Special Resolution under Sections 42 and 71 of the Companies Act, 2013 read with the Rules made thereunder, to enable the Company to offer or invite subscriptions for NCDs/Bonds/Other instruments, whether secured or unsecured, listed and / or unlisted, on a private placement basis, in one or more tranches, for an amount not exceeding ₹750 Crore (Rupees Seven Hundred Fifty Crore Only), during the period of one year from the date of passing of the Resolution within the overall borrowing limits of the Company, as approved by the Members from time to time with the authority to the Board of Directors to determine the terms and conditions, including the issue price of the NCDs /Bonds and other instruments.

None of the Directors and / or Key Managerial Personnel of the Company and their relatives is concerned or interested, financial or otherwise, in the said Resolution.

The Board of Directors recommends the Special Resolution set out at Item No. 6 of the Notice for approval by the Members.

Item No. 7

The Members of the Company vide Postal Ballot dated July 25, 2014, had re-appointed Mr. Gautam Hari Singhania as the Chairman and Managing Director of the Company for a tenure of five years effective from July 1, 2014 to June 30, 2019. Pursuant to Section II of Part II of Schedule V to the Companies Act, 2013, the remuneration payable to Mr. Gautam Hari Singhania was approved for a period of three years w.e.f., July 1, 2014 to June 30, 2017. The approval of the Members pursuant to Section 197(1) of the Companies Act, 2013 as amended from time to time is now sought for the remuneration payable to Mr. Gautam Hari Singhania as the Chairman and Managing Director of the Company for the period from July 1, 2017 to June 30, 2019. The details are set out below:

Remuneration proposed:

The remuneration proposed to be payable to Mr. Gautam Hari Singhania for the remaining period of two years of his term is same as the remuneration in the scale of ₹15,00,000 – ₹50,00,000 per month, approved by the Members of the Company vide postal ballot dated July 25, 2014. The Board of Directors at its meeting held on July 25, 2017 had revised the remuneration (Basic Salary from ₹32.77 Lakh per month to ₹36.70 Lakh per month w.e.f. July 1, 2017, within the scale approved by Members).

- a. **Salary:** ₹36.70 Lakh per month in the scale of ₹15,00,000 – ₹50,00,000 per month with authority to the Board of Directors of the Company to grant such increments within the said scale as it may determine from time to time.
- b. **Perquisites:** Perquisites are classified into three categories viz. 'A', 'B' and 'C' as follows :

CATEGORY - A

- (i) Housing:
 - I. Company owned furnished accommodation.
 - II. The expenditure incurred by the Company on hiring furnished accommodation for the Chairman and Managing Director will be subject to a ceiling of 60 % of the salary.
 - III. In case no accommodation is provided by the Company, the Chairman and Managing Director shall be entitled to House Rent Allowance @ 60 % of the salary.

The expenditure incurred by the Company on gas, electricity, water and furnishing shall be valued as per the Income Tax Rules, 1962.

- (ii) Medical Reimbursement: Expenses incurred for the Chairman and Managing Director and his family.
- (iii) Leave Travel Concession: For self and his family, once a year, incurred in accordance with any rules specified by the Company.
- (iv) Leave as per Company's Rules as specified from time to time.
- (v) Club Fees: Fees of clubs, subject to a maximum of two clubs. This will not include admission and life membership fees.
- (vi) Personal Accident Insurance: Premium on Personal Accident Policy.
- (vii) Any other perquisites as may be determined by the Board of Directors of the Company from time to time within the overall limits specified in the Companies Act, 2013.

For the purpose of Category - A, family means the spouse, the dependent children and dependent parents of the Chairman and Managing Director.

CATEGORY - B

- (i) Contribution to Provident Fund, Superannuation Fund or Annuity Fund will not be included in the computation of the ceiling on perquisites to the extent that these either singly or put together are not taxable under the Income Tax Act, 1961.
- (ii) Gratuity payable shall be calculated as per the provisions of 'The Payment of Gratuity Act, 1972'.
- (iii) Encashment of leave at the end of tenure will not be included in the computation of the ceiling on perquisites.

CATEGORY - C

Provision of car for use on Company's business and telephone at residence will not be considered as perquisites. Personal long distance calls on telephone and use of car for private purpose shall be billed by the Company.

c. Commission:

Payment of Commission of such amount as may be recommended and approved by the Remuneration and Nomination Committee ("R&NC") in compliance with the provisions of the Companies Act, 2013.

d. Minimum Remuneration:

In the event of inadequacy of profits calculated as per Section 198 of the Companies Act, 2013 in any Financial Year(s) Mr. Gautam Hari Singhania, Chairman and Managing Director shall be entitled to a minimum remuneration comprising salary, perquisites and benefits as detailed above for a period of two years i.e., from July 1, 2017 to June 30, 2019, subject to such other approvals as may be necessary.

In accordance with the Schedule V and other applicable provisions of the Companies Act, 2013, on the recommendation made by the R&NC of the Company at its meeting held on July 25, 2017, the Board of Directors of the Company at its meeting held on even date have approved the payment of remuneration as detailed above except commission, subject to such other approvals as may be necessary, as minimum remuneration to Mr. Gautam Hari Singhania in the absence or inadequacy of profits in any Financial Year(s) during his remaining tenure i.e. upto June 30, 2019.

The statement as required under Section II, Part II of the Schedule V of the Companies Act, 2013 with reference to Special Resolution at Item No. 7 is annexed hereto as **Annexure 2.**

Pursuant to Section 190 of the Companies Act, 2013 a copy of the Agreement dated September 30, 2014 and the draft supplementary agreement proposed to be executed by the Company with the Chairman and Managing Director (on approval by Members of this Resolution) are kept and available for inspection at the Registered Office of the Company on all working days (except Saturdays, Sundays and Public Holidays) between 11.00 a.m. to 1.00 p.m. up to the date of this Annual General Meeting ("AGM") and also at the venue of AGM.

None of the Directors, Key Managerial Personnel of the Company and their relatives other than Mr. Gautam Hari Singhania and Mrs. Nawaz Gautam Singhania, who is related to Mr. Gautam Hari Singhania, is in any way concerned or interested, financial or otherwise, in the said Resolution.

The Board of Directors recommends the Special Resolution set out at Item No. 7 of the Notice for approval by the Members.

ANNEXURE 1
DETAILS OF DIRECTORS SEEKING RE-APPOINTMENT AND SEEKING FIXATION OF REMUNERATION AT THE FORTHCOMING ANNUAL GENERAL MEETING

[Pursuant to Regulation 36 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Clause 1.2.5 of Secretarial Standards-2 on General Meetings]

Name of the Director	Mr. Gautam Hari Singhania	Mr. H. Sunder
DIN	00020088	00020583
Date of Birth and Age	09/09/1965 52 years	26/07/1959 58 years
Date of appointment on the Board	01/04/1990	29/07/2011
Qualifications	Commerce Graduate	Commerce Graduate and Chartered Accountant
Experience and Expertise	31 years of experience in the field of Industry, Business and Corporate Management	30 years of experience in the field of finance, taxation, accounts, strategy, legal, secretarial and general corporate management
Number of Meetings of the Board attended during the year	5 out of 5	3 out of 5
List of Directorship / Membership / Chairmanship of Committees of other Board	<p>Directorship:</p> <p>Public Companies:</p> <ol style="list-style-type: none"> J. K. Investo Trade (India) Limited J.K. Helene Curtis Limited J.K. Investors (Bombay) Limited Silver Spark Apparel Limited Ring Plus Aqua Limited Raymond Apparel Limited <p>Private Companies:</p> <ol style="list-style-type: none"> Silver Soaps Private Limited Avani Agricultural Farms Private Limited Raymond UCO Denim Private Limited Smart Advisory and Finserve Private Limited Super Car Club of India Private Limited Body Basic Health Care Private Limited <p>Membership/Chairmanship of Committees of Other Board:</p> <ol style="list-style-type: none"> Chairman – Committee of Directors – J. K. Investors (Bombay) Limited Chairman – Corporate Social Responsibility Committee – Raymond UCO Denim Private Limited 	Nil
Shareholding in Raymond Limited	29 equity shares	Nil
Relationship with other directors, manager and other Key Managerial Personnel of the Company	Husband of Mrs. Nawaz Singhania - Director	Nil

Name of the Director	Mr. Gautam Hari Singhania	Mr. H. Sunder
Terms and Conditions of appointment/re-appointment along with details of remuneration sought to be paid and remuneration last drawn by such person	Terms and Conditions of appointment or re-appointment are as per the Remuneration and Nomination Policy of the Company as displayed on the Company's website i.e. www.raymond.in. The details of remuneration sought to be paid is given in the explanatory statement annexed to this Notice. Remuneration last drawn is ₹820 Lakh in FY 2017-18.	Terms and Conditions of appointment or re-appointment are as per the Remuneration and Nomination Policy of the Company as displayed on the Company's website i.e. www.raymond.in.
Justification for choosing the appointees for appointment as Independent Directors	NA	NA

ANNEXURE 2

THE STATEMENT CONTAINING ADDITIONAL INFORMATION AS REQUIRED IN SCHEDULE V OF THE COMPANIES ACT, 2013:

I. General Information:

- Nature of Industry: Manufacturers of: (i) Woollen, Polyester/Wool Blended and Polyester Viscose Blended Fabrics and (ii) Air Taxi operations.
- Date or expected date of commencement of commercial production: the Company is in operation since 1925.
- In case of new companies, expected date of commencement of activities as per project approved by financial institutions appearing in the prospectus: **Not Applicable.**

- 4.(a) Standalone Financial performance based on given indicators:

(₹ in Lakh)

Particulars	Year ended March 31, 2018	Year ended March 31, 2017
Income from Operations and other Income	313679	295095
Operating Profit (before interest, depreciation and tax)	33461	28776
Profit/(Loss) before Tax*	9145	5303
Profit/(Loss) after Tax	9807	3383

* excludes exceptional items.

(Figures have been regrouped/recast wherever necessary)

- 4.(b) Consolidated Financial performance based on given indicators:

(₹ in Lakh)

Particulars	Year ended March 31, 2018	Year ended March 31, 2017
Income from Operations and other Income	602491	550926
Operating Profit (before interest, depreciation and tax)	54640	42274
Profit/(Loss) before Tax*	19226	8783
Profit/(Loss) after Tax	13463	2552

* excludes exceptional items.

(Figures have been regrouped/recast wherever necessary)

5. Foreign investments or collaborators, if any: Raymond Limited has no foreign collaborators and hence there is no equity participation by foreign collaborators in the Company.

II. Information about Mr. Gautam Hari Singhania:

1. Background details:

Mr. Gautam Hari Singhania took over the reins of Raymond Limited as Chairman and Managing Director in September 2000. Since then he has steered the destiny of Raymond Limited with a single-minded focus of making Raymond an internationally reputed fibre to fashion player. He has been responsible for the strategic decision of restructuring the Group, initiating

the divestment of its noncore businesses of Steel, Cement and Synthetics. Post divestment, the Group has consolidated its position with a focused market oriented approach.

With a drive for creating new Brands, Mr. Singhania has taken active interest in the launch of new services and products. He was instrumental in the successful launch of the brand KamaSutra in 1991. In the year 1996, he launched a new division called Million Air, providing quality Air-Taxi charter services. It was under his leadership that the fashion casual wear brand Parx and Raymond Premium Apparel were launched. In the year 2001, Mr. Gautam Hari Singhania, introduced the concept of corporatization of designer wear in India. He was also instrumental in Raymond's acquisition of ColorPlus, a leading menswear brand. Under his leadership, the Raymond Group has become an internationally reputed premium fibre to fashion player with immense strength in worsted suitings, high value cotton shirting, denim, garmenting, owning market leading brands with a deep distribution network across the country and a premium international client base.

Mr. Gautam Hari Singhania aged 52 years, is a commerce graduate from the University of Mumbai and has nearly 31 years of experience in the field of Industry, Business and Corporate Management.

2. Past remuneration:

Financial Years	Amount (₹ in Lakh)
2015-16	1057
2016-17	660* (Refer Note i. below)
2017-18	820

Notes:

- i. For the FY 2016-17 : The Company had made application under Section 197 and other applicable provisions of the Companies Act, 2013 to the Central Government seeking approval for the payment of remuneration to Mr. Gautam Hari Singhania on the terms and conditions approved by the Board. The total remuneration of ₹755 Lakh has been approved by the Central Government vide letter dated June 22, 2017 for the Financial Year 2016-17.
- ii. The above remuneration is excluding of Provident Fund and Superannuation. Past remuneration paid in compliance with the Companies Act, 2013.

3. Recognition or Awards:

Under the dynamic leadership of Mr. Gautam Hari Singhania, the Company has been winning awards year on year. The notable awards won recently are:

- i. Mr. Gautam Hari Singhania was bestowed with the honour of 'Maha Udyog Shri Award' by the Government of Maharashtra's Awards for Industrial Excellence, in 2018.
- ii. Raymond Limited was ranked 3 in the Apparel and Fashion Category for India's Most Buzziest Brands, 2017.
- iii. Raymond Limited won ET Now India Awards for Best Retail Company and Retailer of the year for The Raymond Shop.
- iv. Silver Spark Apparel Limited won the Award by Apparel Export Promotion Council for Highest Global Exports FY17 and Highest Exports in Woolen Garment.
- v. Raymond Limited, Raymond Apparel Limited and Raymond Luxury Cottons Limited have emerged as the certified 'Great Places to Work' organisations in India.
- vi. Raymond Limited Store in Jekegram was honoured with the prestigious IMAGES Most Admired Retailer of the Year and Most Admired Design Concept of the Year Award.
- vii. Raymond Lifestyle won 'Companies with Great Managers Award' by People Business and Economic Times.
- viii. Raymond Textile division won CII Awards - Supply Chain and Logistic Excellence Award in retail category.
- ix. The Vapi Textile Unit won Gold Awards at Chapter Convention on Quality Circle 2017 by Quality Circle Forum India.
- x. The Chhindwara Textile Unit bagged the following awards:
 - Golden Peacock Environment Management Award
 - Silver SEEM National Energy Management Award
- xi. Raymond Apparel Limited was awarded as "Most Admired Clothing Company of the Year" by Clothing Manufacturing Association of India Apex Awards.
- xii. Raymond Luxury Cottons Limited bagged following awards:
 - State Level Award for Energy Conservation and Management.
 - Excellence in Cost Management from Institute of Cost Accountants of India.
- xiii. Raymond UCO Denim Private Limited bagged following awards:
 - CII Most Innovative Environment Project Award for Environment Best Practices

- CII Energy Efficient Unit Award given by CII, Hyderabad for National Energy Management Award
- Vasundhara Award given by Maharashtra Government and MPCB for Environment Management

4. Job Profile and his suitability:

Mr. Gautam Hari Singhania as Chairman and Managing Director has been looking after the overall affairs and operations of the Company guiding the supervision and control of the Board of Directors. He is involved in policy planning, vision and strategy and long term development activities of the Company. He has been instrumental in taking the Company from strength to strength to its present position. The Company has made enormous progress under the stewardship of Mr. Singhania and his vision is to take the Raymond Brand from being amongst the most respected Indian brands to be amongst the best in the global markets.

5. Remuneration proposed: As stated in the Explanatory Statement at Item No.7 of this Notice.

6. Comparative remuneration policy with respect to industry, size of the company, profile of the position and person:

The remuneration as proposed of Mr. Gautam Hari Singhania is comparable to that drawn by the peers in the similar capacity in the industry and is commensurate with the size of the Company and its group and diverse nature of its businesses. Moreover in his position as Chairman and Managing Director of the Company, Mr. Singhania devotes his substantial time in overseeing the operations of the Group Companies.

7. Pecuniary relationship directly or indirectly with the Company or relationship with the managerial personnel, if any:

Besides the remuneration proposed and sitting fees, Mr. Gautam Hari Singhania does not have any pecuniary relationship with the Company. Mr. Gautam Hari Singhania is the husband of Mrs. Nawaz Gautam Singhania, Director of the Company. Mr. Gautam Hari Singhania belongs to the Promoter Group. Mr. Gautam Hari Singhania, Chairman and Managing Director holds 29 equity shares in the share capital of the Company.

III. Other information:

1. Reasons of loss or inadequacy of profits:

The Company is passing a Special Resolution pursuant to the proviso to the sub-section (1) of Section 197 of the Companies Act, 2013 and as a matter of abundant precaution, as the profitability of the Company may be adversely impacted in future due to business

environment during the period for which remuneration is payable to Mr. Gautam Hari Singhania i.e. till June 30, 2019.

2. Steps taken or proposed to be taken for improvement:

The Company has embarked on a series of strategic and operational measures that is expected to result in the improvement in the present position. The inherent strengths of the Company, especially its reputation as a premium producer, powerful brands and deep Pan-India distribution network are also expected to enable the Company to position itself during adversities. The Company has also strategically planned to address the issue of productivity and increase profits and has put in place measures to reduce cost and improve the bottom-line.

3. Expected increase in productivity and profits in measurable terms:

The Company has taken various initiatives to maintain its leadership, improve market share and financial performance. It has been aggressively pursuing and implementing its strategies to improve financial performance.

IV. Disclosures:

1. Remuneration package of the managerial person: Fully described in the explanatory statement as stated above.
2. Disclosures in the Board of Directors' report under the heading 'Corporate Governance' included in Annual Report 2017-18: The requisite details of remuneration etc. of Directors are included in the Corporate Governance Report, forming part of the Annual Report of FY 2017-18 of the Company.

Registered Office: Plot No. 156/H. No.2,
Village Zadgaon,
Ratnagiri - 415 612,
Maharashtra

**By Order of the Board of Directors
For Raymond Limited**

**Dated: April 24, 2018
Place: Mumbai**

**Thomas Fernandes
Director - Secretarial &
Company Secretary
Membership No.: F3558**

ROUTE MAP TO THE VENUE OF 93RD ANNUAL GENERAL MEETING OF RAYMOND LIMITED

FROM RATNAGIRI RAILWAY STATION

