

# **RESULTS PRESENTATION**

**QUARTER ENDED SEPTEMBER 30, 2017** 



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# **Contents**



**Market Overview** 

### **Market Overview**

### **Apparel**

- Low growth in a seasonally strong quarter mainly due to GST implementation related issues
- Trade channels saw pick-up in Sep'17 due to early festive season. However, optimum restocking is expected only over next few quarters



### Retail

- Preponement of EOSS to June is expected to curtail revenue growth for Q2FY18
- Decline in sales in July and early August, However, sales began to pick up in September on account of the festive season
- Negative operating leverage expected to impact EBITDA margins



### **Automobile Sector**

- All segments reported healthy volume growth of ~12% mainly due to:
  - Re-stocking of vehicles by dealers post implementation of GST
  - Higher inventory build-up across the dealer network ahead of the festive season.
- EBITDA margins expected to be impacted due to higher commodity cost

### **FMCG**

- Performance to remain under pressure largely on account of:
  - Slower rural recovery
  - Disruption in the Trade channel and slow recalibration to new tax regime
- Ad spends expected to remain soft





**Business Update** 

### **Awards**

# Raymond Wins the Made In India - Medal of Honour Award



- Research conducted by the Award Republic on thousands of consumers across 40 cities in India
- Brands judged on parameters like innovation, impact, values, action and on their potential to contribute to the nation's growth trajectory

# Raymond wins Multiple Awards across Brand Marketing, Procurement and Retail





- Won BW Applause Conclave Award for Best Event for Raymond Apparel AW-17 Tradeshow
- TRS, Jekegram, Thane won Images Retailer of the year Award 2017
- 2 awards at the IRF Images Retail Technology Awards 2017

### What's New

### SS 18 Trade Show



Showcased Khadi Products
High teens L2L growth over SS17

### **Reward Campaigns**



To grow our member base by improving enrolments at stores having low member conversions

### **Inaugurated Raymond Centre of Excellence**



First of its kind Centre of Excellence Includes Tailoring Experience Lounge, Training Centre, Design & Trim Studio and Sampling Unit

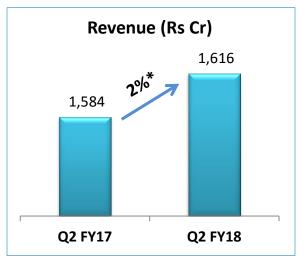
### **Launched Champions Collection**

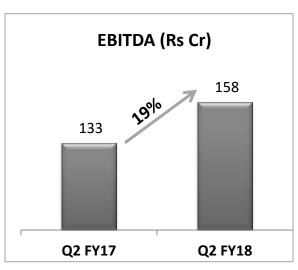


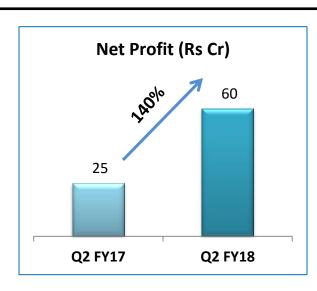
Range of exciting new product and design
Over 500 qualities of suiting and shirting fabrics launched

Highlights

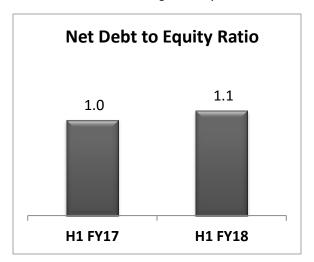
# **Consolidated Financial Highlights**

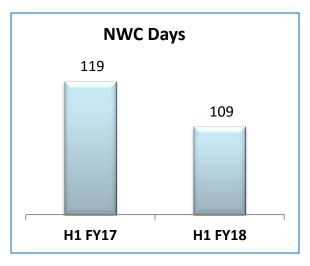


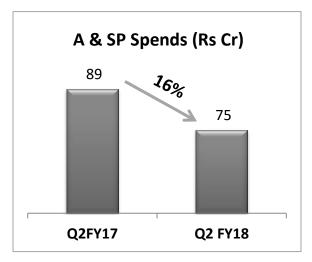




- Revenue growth of 6% on a like to like basis excluding GST impact.
- Lower revenue recognition by ~4%, due to revenue booking "net of excise" post GST as against gross earlier







# **Consolidated Results**

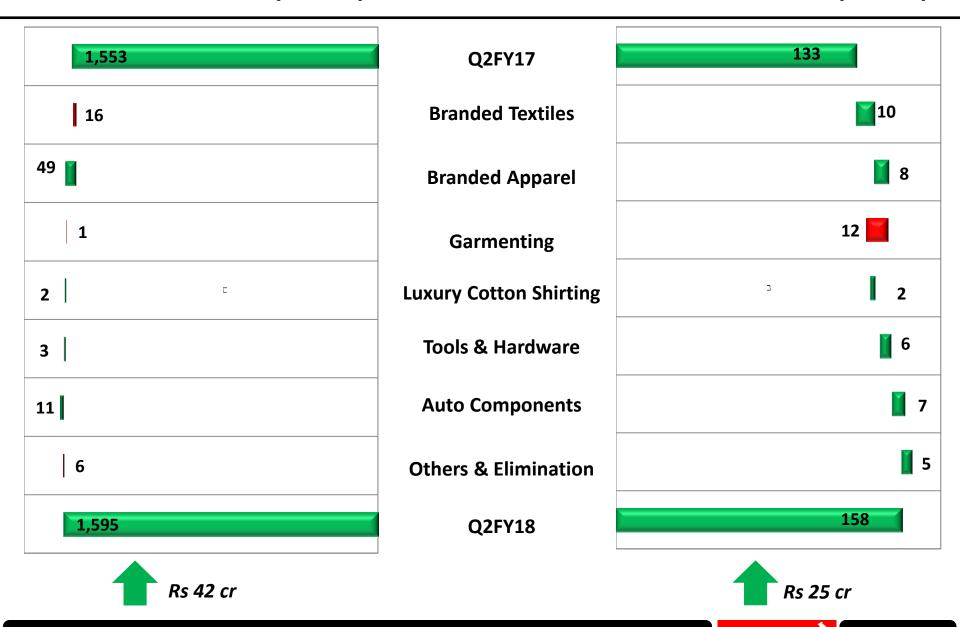
INR Crore	Q2 FY18	Q2 FY17	Change	H1 FY18	H1 FY17	Change
Net Revenue *	1,616	1,584	2%	2,856	2,673	7%
Net Sales	1,595	1,533	3%	2,792	2,611	7%
EBITDA	158	133	19%	240	196	22%
EBITDA margin	9.8%	8.4%		8.4%	7.3%	
PBT before excp	74	54	36%	76	35	109%
PBT margin	4.6%	3.4%		2.6%	1.3%	
Exceptional cost #	21	(5)	NA	21	(5)	NA
Net Profit	60	25	140%	53	8	528%
Profit margin	3.7%	1.6%		1.8%	0.3%	

<sup>\*</sup> One a like to like basis excluding GST impact, revenue growth of 6% in Q2 FY18 and 9% in H1 FY18

<sup>#</sup> Exceptional item (net) represents a gain of Rs. 50 crores on account of fair valuation of Transferable Development Rights received as compensation towards acquisition of land by Thane Municipal Corporation for road widening and VRS payment of Rs. 29 Crores

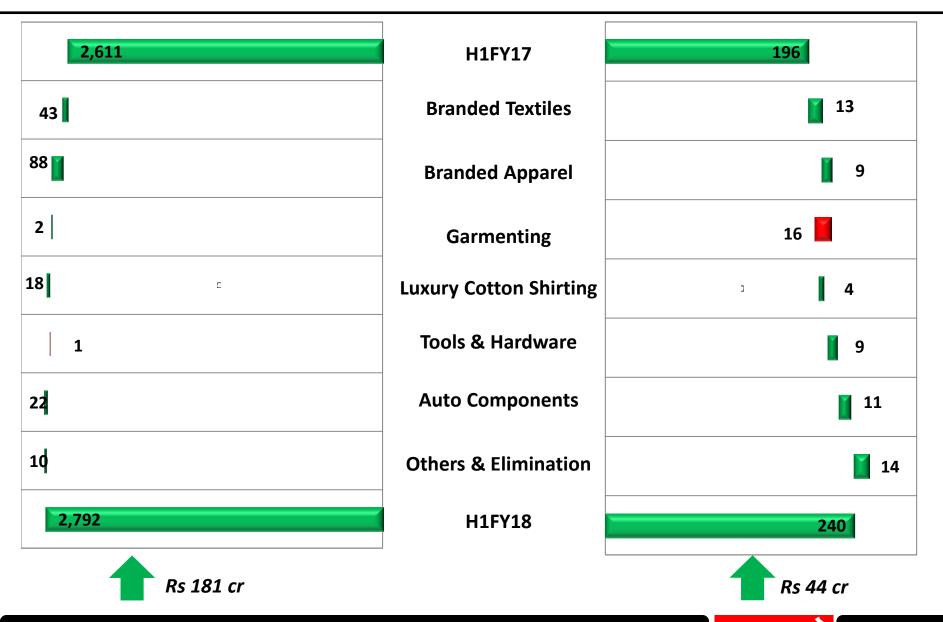
# Q2 SALES BRIDGE (Rs. Cr)

# Q2 EBITDA BRIDGE (Rs. Cr)



# H1 SALES BRIDGE (Rs. Cr)

# H1 EBITDA BRIDGE (Rs. Cr)



**Business-wise Details** 



### **Branded Textiles**

INR Crore	Q2 FY18	Q2 FY17	Change	H1 FY18	H1 FY17	Change
Net Sales	772	788	-2%	1,345	1,302	3%
Like to Like Growth			2%			5%
EBITDA	126	116	9%	183	170	8%
EBITDA margin	16.4%	14.8%		13.6%	13.1%	

- Increase in sales by 2% on like to like basis, led by Shirting business
  - Suiting de-grew by 3% led by volume de-growth of 5% largely due to lower offtakes by wholesale channel
  - Shirting grew by 22%, volumes up by 10% driven by TRS & MBO trade channels
  - MTM grew by 22% on back of pent-up demand post demonetisation and festive season
- EBITDA margin improved by 1.6% largely on account of operational efficiencies









# **Branded Apparel**

INR Crore	Q2 FY18	Q2 FY17	Change	H1 FY18	H1 FY17	Change
Net Sales	419	370	13%	689	601	15%
Like to Like Growth			21%			20%
EBITDA	14	6	132%	7	(2)	NA
EBITDA margin	3.2%	1.6%		1.0%	-0.4%	

- Growth led by trade demand ahead of festive season and extended EOSS period
- EBITDA margins improved mainly due to operating leverage
- Strong growth across all the brands-

Brand	Raymond RTW	Park Avenue	ColorPlus	Parx
Like to Like Growth	36%	12%	5%	35%



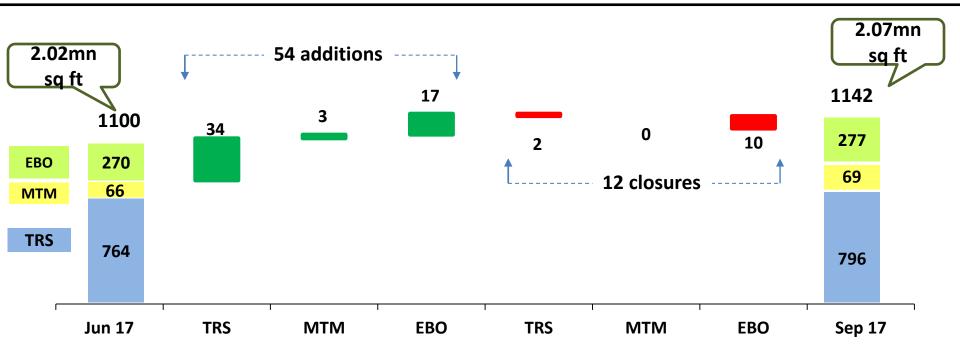








### **Exclusive Retail Network**



- During the quarter
  - Added 54 new stores (including 31 mini-TRS and 1 exclusive MBO) and closed 12 stores
  - Of the new stores added, ~75% are franchise stores
  - Completed 13 stores renovation, currently 44 stores under renovation
- Blended sales growth across our retail formats was same as previous year

#MTM includes 32 converged stores (29 as at Jun'17)



# GARMENTING

# Garmenting

INR Crore	Q2 FY18	Q2 FY17	Change	H1 FY18	H1 FY17	Change
Net Sales	184	186	-1%	328	326	1%
Like to Like Growth			NA			NA
EBITDA	7	19	-64%	15	32	-51%
EBITDA margin	3.6%	10.1%		4.7%	9.7%	

- Decline in Sales mainly on account of lower realisation in exports due to appreciation of rupee and change in product mix
- Stronger rupee impacted the EBITDA and margin as well



# **High Value Cotton Shirting**

INR Crore	Q2 FY18	Q2 FY17	Change	H1 FY18	H1 FY17	Change
Net Sales	150	148	1%	281	263	7%
Like to Like Growth			3%			8%
EBITDA	17	15	16%	30	26	16%
EBITDA margin	11.4%	10.0%		10.5%	9.7%	

The results shown above are for 100% operations and include minority interest

- Marginal revenue growth on account of lower offtake by our customers due to GST transition
- Improvement in EBITDA on account of reduction in raw material prices and better product mix



### **Tools & Hardware**

INR Crore	Q2 FY18	Q2 FY17	Change	H1 FY18	H1 FY17	Change
Net Sales	90	88	3%	177	179	-1%
Like to Like Growth			10%			3%
EBITDA	8	3	213%	14	5	157%
EBITDA margin	9.0%	3.0%		7.9%	3.1%	

The results shown above are for 100% operations and include minority interest

- Sales growth driven by:
  - Better realisation in domestic sales
  - The exports business performed well driven by volume led growth in LATAM and African markets
- Healthy EBITDA growth and expansion in EBITDA margin due to the turnaround strategy of building operational efficiency



# **Auto Components**

INR Crore	Q2 FY18	Q2 FY17	Change	H1 FY18	H1 FY17	Change
Net Sales	53	41	27%	106	85	26%
Like to Like Growth			32%			28%
EBITDA	13	7	98%	24	13	81%
EBITDA margin	25.5%	16.3%	ļ	22.4%	15.6%	

The results shown above are for 100% operations and include minority interest

- High growth driven by increase in demand from passenger and commercial vehicle segments across geographies
- EBITDA growth and expansion in margin on account of higher realization from exports
- Overall, the business is maintaining its profitable sales growth momentum

**Way Forward** 

# **Way Forward**

Stabilization of GST at trade level especially the wholesale channel Retail off-take relatively lower in the initial days of October month due slowdown in consumption and continued deep discounting by the e-com players. However, pickup is expected given the upcoming wedding season. At the overall quarter level, we expect the growth momentum to continue High single digit revenue growth and high double digit EBITDA growth over the previous year is expected in Q3 on like to like basis In line with the asset light network expansion strategy, majority of new stores additions will continue to be on franchise model

Annexure – Published Results

# Walker Chandiok & Co LLP

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Independent Auditor's Review Report on Consolidated Quarterly Financial Results and Year to Date Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

### To the Board of Directors of Raymond Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results (the "Statement") of Raymond Limited (the "Company") and its subsidiaries (the Company and its subsidiaries together referred to as the "Group"), its associates and jointly controlled entities (Refer Annexure 1 for the list of subsidiaries, associates and jointly controlled entities included in the Statement) for the quarter ended 30 September 2017 and the consolidated year to date results for the period 1 April 2017 to 30 September 2017, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures, applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above and upon consideration of the review reports of the other auditors, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable Indian Accounting Standards specified under Section 133 of the Companies Act, 2013 and SEBI Circulars CIR/CFD/CMD/15/2015 dated 30 November 2015 and CIR/CFD/FAC/62/2016 dated 5 July 2016, and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.





### Walker Chandiok & Co LLP

- 4. We did not review the financial results of nine entities, included in the Statement, whose financial results/consolidated financial results reflect total revenues of ₹84,706 lakhs and ₹149,648 lakhs for the quarter and period ended 30 September 2017 respectively, net profit (including other comprehensive income) of ₹1,113 lakhs and ₹2,179 lakhs for the quarter and period ended 30 September 2017 respectively, total assets of ₹233,685 lakhs and net assets of ₹72,075 lakhs as at quarter ended 30 September 2017. The Statement also includes the Group's share of net profit (including other comprehensive income) of ₹3,105 lakhs for the period ended 30 September 2017, as considered in the Statement, in respect of one associate, whose financial result has not been reviewed by us. These financial results have been reviewed by other auditors whose review reports have been furnished to us by the management and our report in respect thereof is based solely on the review reports of such other auditors. Our review report is not modified in respect of this matter.
- 5. We did not review the financial results of two entities, included in the Statement, whose financial results reflect total revenues of ₹155 lakhs and ₹155 lakhs for the quarter and period ended 30 September 2017 respectively, net loss (including other comprehensive income) of ₹319 lakhs and ₹333 lakhs for the quarter and period ended 30 September 2017 respectively, total assets of ₹12,892 lakhs and net assets of ₹4,730 lakhs as at quarter ended 30 September 2017. These financial results are un-reviewed and have been furnished to us by the management and our review report on consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of those entities is based solely on such un-reviewed financial results. In our opinion and according to the information and explanations given to us by the management, these financial results are not material to the Group. Our review report is not modified in respect of this matter.
- 6. The review of unaudited consolidated financial results for the quarter and period ended 30 September 2016 respectively, and audited consolidated financial results for the year ended 31 March 2017 included in the Statement, was carried out and reported by Dalal & Shah LLP, vide their unmodified review and audit report dated 26 October 2016 and 28 April 2017 respectively, whose reports have been furnished to us by the management and which have been relied upon by us for the purpose of our review of the Statement. Our review report is not modified in respect of this matter.

For Walker Chandiok & Co LLP

Chartered Accountants

Firm Registration No: 001076N/N500013

per Adi P. Sethna

Partner

Membership No. 108840

Place: Mumbai

Date: 24 October 2017

# Walker Chandiok & Co LLP

### Annexure 1

### List of entities included in the Statement

- Raymond Apparel Limited
- Colorplus Fashions Limited
- Pashmina Holdings Limited
- Everblue Apparel Limited
- JK Files (India) Limited
- JK Talabot Limited
- Silver Spark Apparel Limited
- Dress Master Apparel Private Limited
- Silver Spark Apparel Ethiopia PLC
- Silverspark Middle East FZE
- Celebrations Apparel Limited
- Scissors Engineering Products Limited
- Ring Plus Aqua Limited
- R&A Logistics Inc.
- Raymond (Europe) Limited
- Jaykayorg AG
- Raymond Woollen Outerwear Limited
- Raymond Luxury Cottons Limited
- Raymond Lifestyle International DMCC
- P.T. Jaykay Files Indonesia
- J.K. Investo Trade (India) Limited
- J.K. Helene Curtis Limited
- J.K. Helene Curtis International FZE
- J.K. Ansell Private Limited
- Radha Krshna Films Limited
- Raymond UCO Denim Private Limited
- UCO Fabrics Inc.
- UCO Testatura S.r.I.
- UCO Raymond Denim Holding NV





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CIN:L17117MH1925PLC001208
Email: corp.secretarial@raymond.in; Website: www.raymond.in
Tel: 02352-232514, Fax: 02352-232513; Corporate Office Tel: 022-40349999, Fax 022-24939036
STATEMENT OF CONSOLIDATED FINANCIAL RESULTS
FOR THE QUARTER/HALF YEAR ENDED 30TH SEPTEMBER, 2017

		Charles and Charles	Quarter ended		Period e	(₹ in lakhs, unles	Year ended	
Sr. No.	Particulars	30.09.2017	30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1	Income a) Revenue from operations	150545		THE PERSON NAMED IN COLUMN NAM			-	
	b) Other income	159545 2094	119688 4297	155349	279233	261085	53913	
	Total Income	161639	123985	3043 158392	6391 285624	6195 267280	1179	
2	Evenes				203024	207200	55092	
-	Expenses a) Cost of materials consumed		0.0000000000	0,000				
	b) Purchases of stock-in-trade	33210	29004	34171	62214	59469	11122	
	c) Changes in inventories of finished goods, work-in-progress	45168	26131	47024	71299	66588	13408	
	and stock-in-trade	(4181)	(6168)	(6920)	(10349)	(8325)	(956	
	d) Employee benefits	20886	20009	20227	40895	38237		
	e) Finance costs	4570	4345	4566	8915	9094	753 178	
	f) Depreciation and amortisation g) Other expenses	3859	3793	3316	7652	6936	1568	
	5497 (100 000 000 000 000 000 000 000 000 00				32,000,000			
	Manufacturing and operating     (Stores and spares consumed power and fuel, job work charges, contract labour etc).	18377	19197	18172	37574	34857	7409	
	- Others	32356	27675	32416	60031	56891	12345	
	Total Expenses	154245	123986	152972	278231	263747	5421	
3	Profit / (Loss) before exceptional items, share of net profits of investment accounted for using equity method and tax (1-2)	7394	(1)	5420	7393	3533	878	
4	Share in Profit/ (Loss) of Associates and Joint venture	(347)	(525)	(450)	(070)			
5	Profit/(Loss) before exceptional items and tax (3+4)	7047	(526)	4970	(872) 6521	(751)	(25)	
6	Exceptional items (Refer note 2)	2095	(520)	(520)	2095	2782	619	
7 8	Profit / (Loss) before tax (5+6) Tax (Expense)/ benefit	9142	(526)	4450	8616	(520) 2262	(100 <b>518</b>	
	Current Tax	(00.44)		250,678,0	050745.70 C000000000	700000000	910	
	Deferred Tax	(3344) 426	(599)	(1451)	(3943)	(1587)	(343	
	Total Tax Expenses (net)	(2918)	538 (61)	(340)	964	425	125	
9	Net Profit / (Loss) for the period (7+8)	6224	(587)	(1791) 2659	(2979) 5637	(1162)	(218	
10	Other Comprehensive Income (including share in associates		(00.7	2003	5637	1100	300	
	and joint venture)							
	(a) Items that will not be reclassified to profit or loss	597	526	324	1123	354	(3:	
	(b) Tax (expense)/benefit on items that will not be reclassfied to profit or loss	(70)	(60)	(37)	(130)	(41)		
(ii)	(a) Items that will be reclassified to profit or loss	116			10.00000	11.500.11.50	30	
	(b) Tax (expense)/benefit on items that will be reclassfied to profit or	11000	(181)	25	(65)	(99)	(2/	
	IOSS			-	4	*	_	
11	Total Other Comprehensive income (net of tax)	643	285	312	928	214	(25	
	Total Comprehensive Income for the period (9+10)	6867	(302)	2971	6565	1314	27	
12	Net Profit / (Loss) attributable to							
	- Owners	5994	(705)			Cition		
	- Non Controlling Interest	230	(725) 138	2501 158	5269	840	255	
		1900	100	150	368	260	45	
- 1	Other Comprehensive Income attributable to :							
- 8	- Owners - Non Controlling Interest	643	285	312	928	214	(25	
_ 9	- Non Controlling Interest	- 5 V			-	2''	(2.0	
	Total Comprehensive income attributable to							
	- Owners	6637	(440)	2813	0407			
	- Non Controlling Interest	230	138	158	6197 368	1054	229	
13	Paid-up Equity Share Capital	CC (Colombia)	W. Technology			200	45	
	(Face Value - ₹10/- per share)	6138	6138	6138	6138	6138	613	
	Other Equity (excluding revaluation reserve)						16117	
15	Earnings per share (of ₹ 10/- each) (not annualised):							
100	(a) Basic (in ₹)	9.76	(1.18)	4.07	8.58	7.2.22	5000	
	(b) Diluted (in ₹)	9.76	(1.18)	4.07	8.58	1.37	4.16	
	TO 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1							

This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 road with rule 3 of the Companies (Indian Accounting Standard) (Amendment) Rules, 2016



		Quarter ended		Period ended		Year ended	
Particulars	30.09.2017	30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017	
VRS Payment and other termination benefits	(2907)		(520)	(2907)	(520)	(1005	
Fair valuation of transferable development rights received as compensation towards acquisition of land by Thane Municipal Corporation for road widening.	5002	A.	-	5002	_	-	
Total	2095	-	(520)	2095	(520)	(1,005	

The above results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on 24th October, 2017. There are no qualifications in the limited review report for the quarter/half year ended 30th September, 2017. gautan Vighary

Mumbai 24th October,2017 Chairman & Managing Director

Segment wise Revenue, Results, Assets and Liabilities (Consolidated) for the Quarter/Half year ended 30th September, 2017.

		Quarter ended		Period 6	ended	Year ended
Particulars	30,09,2017	30.06.2017	30.09,2016	30.09.2017	30.09.2016	31.03.2017
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Segment Revenue (Revenue from Operations)						
- Textile	77221	57004	70700	404455	400400	074 400
- Shirting	14982	57234	78783	134455	130189	271436
- Apparel	41925	13108 26991	14780 37035	28090 68916	26281 60079	50007 127025
- Garmenting	18429	14355	18564	32784	32588	63885
-Tools & Hardware	9038	8707	8775	17745	17884	35009
- Auto Components	5270					
- Others	5270	5372	4146	10642	8478	16431
Inter Segment revenue		201	89	290	194	792
Total Revenue	(7409)	(6280)	(6823)	(13689)	(14608)	(25453)
Total Revenue	159545	119688	155349	279233	261085	539132
Segment Results						
- Textile	11035	4045	10062	15080	13892	31293
- Shirting	915	570	875	1485	1474	2230
- Apparel	903	(1079)	407	(176)	(967)	(2896
- Garmenting	306	545	1578	851	2534	4030
- Tools & Hardware	593	434	90	1027	215	4
- Auto Components	1098	822	505	1920	973	1605
- Others	(813)	(866)	(1003)	(1679)	(1655)	(3598
- Inter Segment Profit / (Loss)	116	107	(223)	223	(622)	(166
Segment Results before finance costs, exceptional items	14153	4578	12291	18731	15844	32502
and tax	14100	4576	12201	10/31	10044	3230
Less : Finance Costs	(4570)	(4345)	(4566)	(8915)	(9094)	(17803
Add / (Less) : Unallocable Income / (Expense) - Net	(2419)					
Add / (Less) : Exceptional items	2095	(372)	(2463)	(2791)	(3477)	(6366
Add / (Less) : Tax (Expense) / benefit	(2918)	(61)	(520) (1791)	2095 (2979)	(520) (1162)	(1005 (2184
Add / (Less): Share of Profit / (Loss) in Associates and Joint	(2810)	(01)	(1/91)	(29/9)	(1102)	(2104
venture	(347)	(525)	(450)	(872)	(751)	(2592
Net Profit /(Loss)	5994	(725)	2501	5269	840	255
Total Control (2000)	3554	(725)	2501	5209	640	255.
Segment assets						
- Textile		200986		225784	214243	19814
- Shirting		60962		67622	44138	5399
- Apparel		66264		89228	68749	6794
- Garmenting		47027		50028	41030	4204
-Tools & Hardware		18082		18892	22247	1748
- Auto Components		12502		13062	13057	1255
- Others		5507		5396	5222	463
- Unallocable assets		139212		145169	131330	13823
- Inter Segment Assets		(11108)		(11747)	(11938)	(9810
		539434		603434	528078	52523
Segment Liabilities						A STATE OF THE STA
- Textile		73660		86941	71148	7228
- Shirting		21107		23605	15373	2058
- Apparel		25015		43336	26521	2623
		16530		17654	13090	1416
- Garmenting		8272		11253	7857	743
-Tools & Hardware					77744	400
- Tools & Hardware - Auto Components	-	5094		5493	4436	452
- Tools & Hardware - Auto Components - Others		357		349	429	452
- Tools & Hardware - Auto Components - Others - Unallocable liabilities		357 233803		349 254561		
- Tools & Hardware - Auto Components - Others		357		349	429	41

- Unallocable expenses are net of unallocable income (including income from investments).
- ii) The Group operates under the following segments

  - a) Textile: Branded Fabric
    b) Shirting: Shirting fabric (B to B)
    c) Apparel: Branded Readymade Garments
    d) Garmenting: Garment manufacturing
    e) Tools & Hardware: Power & Hand Tools
    f) Auto Components: Components & Forging
    g) Others: Non Scheduled Airline operations and Real Estate development

Accordingly, Group's performance is evaluated based on various performance indicators by these business segments.

Mumbai 24th October,2017

gautametrighans
Gautam Hart

	Particulars	As at 30th September,2017	As at 31st March,2017
		Unaudited	Audited
ı.	ASSETS		
ı	Non-current assets		
	(a) Property, Plant and Equipment	118269	115531
	(b) Capital work-in-progress	53028	41215
	(c) Goodwill	1150	115
	(d) Other Intangible assets	5146	18
	(e) Investments accounted for using the equity method (f) Financial Assets	12289	1323
	(i) Investments	13233	1200
	(li) Loans	7198	681
	(iii) Other Financial Assets	10852	1118
	(g) Deferred tax assets (net)	8019	864
	(h) Tax Assets (net)	7227	920
	(i) Other non-current assets	9928	990
	Total of non current assets	246339	22906
•	Current assets		
	(a) Inventories	149300	12886
	(b) Financial Assets	1/40000	0.777.77
	(i) Investments	38990	3881
	(ii) Trade receivables	138530	10508
	(iii) Cash and cash equivalents (iv) Bank Balance other than (iii) above	2996	376
	(v) Loans	1481	320
	(vi) Others financial assets	600 3647	51 260
	(c) Other current assets	21440	1247
	(d) Assets classfied as held for sale	111	85
	Total of current assets	357095	29616
	Total assets	603434	
	EQUITY AND LIABILITIES	603434	52523
	SOME CONTROL OF STREET		
1	Equity (a) Equity Share capital		
	(b) Other Equity	6138	613
	Equity attributable to owners	166445 172583	16117 16731
	Non Controlling Interest	7299	693
	Total Equity	179882	17424
2	Liabilities		
	Non-current liabilities		
	(a) Financial Liabilities (i) Borrowings		
	(ii) Other Financial Liabilities	66759	6349
	(b) Deferred tax liabilities (net)	249	25
	(c ) Other non current liabilities	1556 4857	147
	Total of non current liabilities	73421	519 7041
i	Current liabilities		
	(a) Financial Liabilities		
	(i) Borrowings	136008	11324
	(ii) Trade payables	107922	7734
	(iii) Other Financial Liabilities	78748	7040
	(b) Provisions (c) Current Tax Liabilities (net)	7181	589
	(d) Other current liabilities	1384 18888	32 1335
	Total of current liabilities	350131	28056
	Total Liabilities		
	GRANAS I AN DESCRIPTION	423552	35098
	Total equity and Liabilities	603434	52523
			02020

Mumbai 24th October,2017

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Gautam Hari Singhania

Chairman & Managing Director

AB



# **THANK YOU**

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